

Patrick Herbst

Full-Stack Developer



CONTACT

Mobile +49 176 23647138
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Address Neumünstersche Str. 4
20251 Hamburg

PERSONAL INFORMATION

birth day: 18.09.1987
in Neumünster, Germany

PORTFOLIO

patrickherbst.com
github.com/PardeyH

EXPERIENCE IN IT

Academic Work Deutschland GmbH, Hamburg

October 2023 - December 2023
Full-Stack Developer

Academic Work Deutschland GmbH, Hamburg

June 2023 - September 2023
Accelerated Learning - Open Java Academy Bootcamp

Frontend

JavaScript, Express, TypeScript, HTML, CSS, React, Angular, Responsive Webdesign, Thymeleaf

Backend

Java, Spring Framework, node.js, RESTful Web Services, Spring Security, Lombok, JUnit Testing, SQL & Relational Database, PostgreSQL

SALES CAREER

Krahn Chemie Deutschland GmbH, Hamburg

March 2022 - May 2023
Inside Sales Manager

Picadeli Deutschland GmbH, Hamburg

October 2021 - February 2022
Customer Service

FFG FINANZCHECK Finanzportale GmbH, Hamburg

August 2019 - September 2021
Sales Manager

Stein HGS GmbH, Seevetal

April 2018 - July 2019
Key-Account-Manager

NIKRO GmbH, Marxen

September 2016 - March 2018
Inside Sales Manager

SOFTAL Corona & Plasma GmbH, Hamburg

May 2015 - August 2016
Area Manager

November 2014 - April 2015 job seeking

General Electric IMV Deutschland GmbH, Neumünster

September 2014 - October 2014
Inside Sales Manager

August 2014 job seeking

enITas Technology GmbH, Hamburg

April 2014 - July 2014
Consultant

Otto Markert & Sohn GmbH, Neumünster

January 2011 - March 2014
Account Manager

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PROFILE

excellent comprehension
solution-oriented
diligent
curious
communicative
farsighted

LANGUAGES

German: C2
English: C2
French: B1

EDUCATION

Wirtschaftsakademie Schleswig-Holstein GmbH

April 2012 - March 2014
Business Management

Otto Markert & Sohn GmbH, Neumünster

August 2008 - January 2011
Training as an Industrial clerk

Europaschule Holstenschule, Neumünster

July 1998 - June 2008
Graduated with vocational diploma

SKILLS

Activities during my sales career

- Creation and tracking of offers
- Processing customer orders
- Customer appointments in the field
- Technical advice
- Price and contract negotiations
- Sales planning and implementation of sales strategies
- Acquisition of new customers and maintenance of existing customers
- Trade fair participation

Interests

Musician in a Coverband (Bass, Guitar, Vocals)
Sports: Obstacle Course Running, Bodyweight Training

Miscellaneous

Drivers License - Class B